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March 7, 2001

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Magalie Roman Salas
Secretary
Federal Communications Commission
445 Twelfth Street, SW
Room TWB-204
Washington, D.C. 20554

Re: Ex Parte Presentation in CC Docket No. 96-98

Dear Ms. Salas:

Yesterday, Joseph Gregori and I, representing InfoHighway Communications Corporation, met with Commissioner Harold Furchtgott-Roth and his legal advisor Rebecca Beynon regarding the above-referenced proceeding. During the meeting, we discussed proposals urging modification of the current rule governing when and where unbundled local switching ("ULS") must be made available to competitors. The attached materials were distributed during the meeting.

In accordance with Section 1.1206 of the Commission's rules, an original and one copy of this letter is being filed with your office.

Sincerely,



Peter Karoczka
Senior Vice President – Sales & Marketing
InfoHighway Communications Corporation

cc: Commissioner Furchtgott-Roth
Rebecca Beynon

071



InfoHighway™

InfoHighway™

InfoHighway Communications Corporation Overview

Tuesday, March 6, 2001

Leading Integrated Communications Provider serving the small- to medium-sized business market in NY, NJ, PA, MA, MD, DC and TX

- Combination of traditional CLEC and ISP offerings
- Marketing a fully bundled voice, data and Internet package
 - DSL Internet access with VPN support
 - Local and Long Distance telephone service
 - Voice Mail with Unified Messaging
 - Web Hosting, Domain and E-Mail services
- Single source of services for most customers

Providing local service since 1994 in New York

- 150 employees serving 11 markets
- Over 18,000 lines in service
- Deployed \$6M in capital equipment to date (SuperPOPs, POPs, collocation facilities, DSLAMs)
- 85 commercial buildings and 10 collocation facilities connected to DSL/ATM network
- Raised \$45 million of \$150 million commitment in September 2000 to build Company and deploy network

Phase I

**DSL
and UNE-P Voice**

- DSL Internet Access
- Local Voice and Data
- Web services

1999-2000

Phase II

VoIP

- Voice-over-DSL
- Single loop for voice and data
- Value-added services

2001

Phase III

VoIP

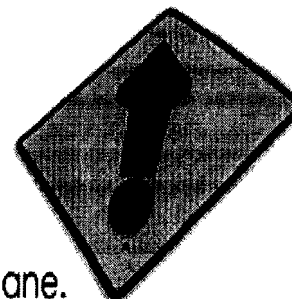
- Voice-over-IP
- Internet-based services
- Fully integrated voice, data and video services

2002

Marketing bundled
products directly to end-
user customers

Install voice and data
access (CLEC) as well as
Internet services (ISP) and
provide one-stop shopping
and support

Introducing InfoHighway DSL.



Think of it as your business Internet fast lane.

Level the competitive playing field with InfoHighway DSL.

InfoHighway's fast, dedicated DSL Internet solutions were developed specifically for the needs of companies like yours. Enjoy the benefits of the Internet - improved productivity, connectivity, and online presence - without spending a big business budget to get it.

InfoHighway DSL is a powerful and affordable business tool, quickly provisioned as soon as you say the word (that word is "now".)

COMMUNICATING AT THE SPEED OF NOW

Check Out
Our DSL Offer

Buildings
Powered
By

Save on your
phone bill

Q-Link

• State-of-the-art DSL service with VPN support

- DSL access using both collocation and building-based deployment
- Carrier-class ATM/IP data network

• Single bill and support for all services

• Simplified local service with Voice Mail and Unified Messaging

- Customers can check their Voice Mail and faxes through the Internet

• Bundled voice, data and Web solutions targeted to small business below the DS1 level

Voice services are essential for integrated offerings and for funding network deployment

- **UNE-P is critical element of overall strategy**
 - **Allows differentiation from ILEC and other CLECs**
 - **InfoHighway operates as carrier of record**
 - **Facilitates migration to Voice-over-DSL/IP strategy**
- **No practical alternative exist for InfoHighway to serve small business customer**
 - **Traditional Class 5 infrastructure is cost prohibitive and not ubiquitous**
 - **When Voice-over-DSL/IP implemented, UNE-P will augment deployment**

InfoHighway Request to FCC:

- **Continue requirement for ULS and UNE-P**
- **Remove number of line restrictions limiting ULS and UNE-P**